

## The Challenge

Agriculture accounted for over 43% of Guyana's gross domestic product in 2005 and sugar for almost 20% of gross domestic product and 40% of agricultural production. The sugar industry faces a 36% cut in price subsidies over a four year period. USAID's economic growth program focuses on creating an environment that supports the growth of non-traditional exports and strengthens the competitiveness of the private sector. National elections, due in 2006, have historically been associated with suspicion and non-acceptance of results by the main opposition party. USAID's democracy and governance program provides support for the development and sustainability of institutions and systems that promote and support democratic principles and good governance. With the second highest HIV prevalence rate in the western hemisphere, Guyana became a beneficiary in 2004 under the President's Emergency Plan for AIDS Relief (PEPFAR). USAID's program addresses HIV prevention, treatment, care and support.

## Objectives, Sectors and Workforce

Mission Director: Fenton Sands

MCA Status: Threshold Eligible

PEPFAR Focus Country: Yes

Provided or Received Services From Other Missions: Received

### Program Budget (Appropriations by Objective)

504-005 Reduced Impact of HIV/AIDS

504-006 Democratic Governance Consolidated

504-007 Environment for Sustained Growth of Exports

**Country Total**

FY 2004 (\$000)	FY 2005 (\$000)	FY 2006 (\$000)	FY 2007 (\$000)	Percent Change FY 04-07	2005 SO Performance Score	Direct SO Admin. Cost Ratio
4,736	9,484	10,144	10,144	114.2%		0.10
1,848	2,087	1,980	2,000	8.2%	1.01	Met
1,000	1,485	1,980	2,000	100.0%	0.88	Not Met
<b>7,584</b>	<b>13,056</b>	<b>14,104</b>	<b>14,144</b>	<b>86.5%</b>		

### Program Budget (Appropriations by Account)

Child Survival and Health Programs Fund

Development Assistance

Global HIV/AIDS Initiative

**Total**

FY 2004 (\$000)	FY 2005 (\$000)	FY 2006 (\$000)	FY 2007 (\$000)	Percent Change FY 04-07
1,700	0	0	0	N/A
2,848	3,572	3,960	4,000	40.4%
3,036	9,484	10,144	10,144	234.1%
<b>7,584</b>	<b>13,056</b>	<b>14,104</b>	<b>14,144</b>	<b>86.5%</b>

### Program Budget by Sector and Account

Economic Growth

Human Rights

Democracy and Governance

HIV / AIDS

**Total**

	FY 2004 (\$000)	FY 2005 (\$000)	FY 2006 (\$000)	FY 2007 (\$000)	Percent Change FY 04-07
DA	1,000	1,485	1,980	2,000	100.0%
DA	100	150	0	0	N/A
DA	1,748	1,937	1,980	2,000	14.4%
CSH	1,700	0	0	0	N/A
GHA	3,036	9,484	10,144	10,144	234.1%
<b>Total</b>	<b>7,584</b>	<b>13,056</b>	<b>14,104</b>	<b>14,144</b>	<b>86.5%</b>

### Workforce

US Direct Hires

US Non Direct Hires

Foreign Nationals

**Total**

	FY 2004	FY 2005	FY 2006	FY 2007	Percent Change FY 04-07
	2	2	2	2	0.0%
	3	3	3	4	33.3%
	7	8	9	9	28.6%
<b>Total</b>	<b>12</b>	<b>13</b>	<b>14</b>	<b>15</b>	<b>25.0%</b>

### Operating Expense

Salaries and benefits

Travel

Transportation of things

Rent

Security

Equipment

ICASS - Operating Expense only

Other Operating Expense

**Total OE Budget**

	FY 2004 (\$000)	FY 2005 (\$000)	FY 2006 (\$000)	FY 2007 (\$000)	Percent Change FY 04-07
	190	177	175	175	-7.9%
	48	43	22	22	-54.2%
	2	16	3	3	50.0%
	41	36	29	30	-26.8%
	42	26	28	28	-33.3%
	3	0	0	0	N/A
	39	41	49	49	25.6%
	41	30	30	33	-19.5%
<b>Total OE Budget</b>	<b>406</b>	<b>369</b>	<b>336</b>	<b>340</b>	<b>-16.3%</b>

US direct hire salary and benefits	199	241	189	209	5.0%
Program Funded Administrative Expenses				714	
<b>Country Total Administrative Budget</b>				1,263	
<b>Percent of Bureau OE Total</b>				0.8%	

<b>Mission Summary</b>	<b>FY 2004</b>	<b>FY 2005</b>	<b>FY 2006</b>	<b>FY 2007</b>
Program per US Direct Hire (\$000)	3,792	6,528	7,052	7,072
Program per All US (\$000)	1,517	2,611	2,821	2,357
Program per Position (\$000)	632	1,004	1,007	943
Operating Expense as % of Program Funding				2.4%
Program Funded Admin Expense as % of Total Admin				56.5%
Total Admin Expense as % of Program Funding				8.9%

**Other Major Donors:**

Bilateral: United Kingdom and Canada

Multilateral: World Bank, Inter-American Development Bank, European Union

## Guyana PROGRAM SUMMARY

(in thousands of dollars)

Accounts	FY 2004 Actual	FY 2005 Actual	FY 2006 Current	FY 2007 Request
Child Survival and Health Programs Fund	1,700	0	0	0
Development Assistance	2,848	3,572	3,960	4,000
Global HIV/AIDS Initiative	3,036	9,484	10,144	10,144
<b>Total Program Funds</b>	<b>7,584</b>	<b>13,056</b>	<b>14,104</b>	<b>14,144</b>

### STRATEGIC OBJECTIVE SUMMARY

504-005 Reduced Impact of HIV/AIDS				
CSH	1,700	0	0	0
GHAI	3,036	9,484	10,144	10,144
504-006 Democratic Governance Consolidated				
DA	1,848	2,087	1,980	2,000
504-007 Environment for Sustained Growth of Exports				
DA	1,000	1,485	1,980	2,000

Mission Director,  
Fenton Sands

## Data Sheet

<b>USAID Mission:</b>	Guyana
<b>Program Title:</b>	Democratic Governance Consolidated
<b>Pillar:</b>	Democracy, Conflict and Humanitarian Assistance
<b>Strategic Objective:</b>	504-006
<b>Status:</b>	Continuing
<b>Planned FY 2006 Obligation:</b>	\$1,980,000 DA
<b>Prior Year Unobligated:</b>	\$0
<b>Proposed FY 2007 Obligation:</b>	\$2,000,000 DA
<b>Year of Initial Obligation:</b>	2004
<b>Estimated Year of Final Obligation:</b>	2008

**Summary:** USAID is the lead bilateral donor in Guyana in the democracy and governance sector. With the inclusion of a United States Government (USG) Millennium Challenge Account Threshold program, the Government of Guyana and the international donor community are looking to the United States for continued leadership on consolidating democratic institutions by promoting citizens' participation in policy making, fostering transparency and accountability in government, and reducing vulnerability to ethnic and political conflict. Promoting good governance is critical because of the need to overcome mistrust between supporters of the two main political parties that are divided largely along ethnic lines.

### Inputs, Outputs, Activities:

#### FY 2006 Program:

Establish and Ensure Media Freedom and Freedom of Information (\$190,000 DA). USAID is providing technical support to improve the curriculum of the University of Guyana Centre for Communication Studies. USAID is also providing technical support to the Guyana Press Association and other civil society organizations to become better advocates on key issues of national interest, particularly media responsibility and national elections. Principal contractor: Research Triangle Institute (RTI).

Mitigate Conflict and Support Peace (\$450,000 DA). USAID is working with the Ethnic Relations Commission (ERC) in conflict prevention, conflict management, and peace building. USAID is training ERC commissioners as well as their alternates and technical staff in Alternative Dispute Resolution (ADR) methods. This includes using appreciative inquiry methods to improve relationships between communities and their residents. USAID is also funding workshops in Guyana's ten administrative regions and provide grants and training to civil society organizations (CSO). The objective is to increase awareness of citizens, particularly youth to the divisive role of "hate" speeches, the general causes and perpetuation of conflict, and the functions of a professional press. Principal contractor: RTI.

Promote and Support Credible Elections Processes (\$780,000): USAID is the lead bilateral donor supporting free and fair elections in Guyana. USAID provides technical assistance to the Guyana Elections Commission (GECOM), which is responsible for logistical support for the 2006 national election, including registration, voter education and candidate forums. USAID continues support for the institutional strengthening of GECOM, and will fund the preparation of training manuals for 23,000 polling-place personnel. Principal contractor is RTI.

Strengthen Civil Society (\$300,000 DA). USAID is providing technical assistance to eight CSOs, building their capacity to promote information and communication exchanges that will influence decision-making at both the national and local levels. USAID is continuing to strengthen the capacity of two justice-sector CSOs to provide counseling and support services to victims of

domestic violence and human trafficking. Principal contractor: RTI.

Strengthen the Justice Sector (\$260,000 DA). USAID strengthens the administration of justice in Guyana by providing technical assistance, including computer training, on how to improve case management, including case disposition through ADR. USAID is providing training to 15 judges of the High Court and Court of Appeals in case flow management, rules of procedure, and alternative dispute resolution mechanisms. USAID-funded training is being provided to 25 new mediators in arbitration and conciliation management. Principal contractor: RTI.

**FY 2007 Program:**

Establish and Ensure Media Freedom and Freedom Of Information (\$150,000 DA). USAID plans to fund investigative and professional journalism training for Guyana media owners, editors, reporters, and journalism students. Curriculum assistance to the University of Guyana Center for Communication Studies will also continue. Principal contractor: RTI.

Strengthen Civil Society (\$850,000 DA): USAID plans to continue funding CSOs through sub-grants in order to build their capacity and ability to influence decision-making at both the national and local levels. USAID will continue to assist vulnerable groups through local CSOs in the provision of legal services. Building on Mitigating Conflict and Supporting Peace activities undertaken in FY 2006, USAID plans to provide new grants to CSOs and local government bodies, such as Amerindian Village Councils. These grants will enhance their capacity and knowledge of decentralization as well as launch local governance pilot initiatives in Guyana's ten administrative regions. Additionally, USAID will support CSOs to ensure that they participate in the process of local government reforms necessary for local government elections. Principal contractor: RTI.

Strengthen the Justice Sector (\$500,000 DA). USAID plans to further support the justice sector to eliminate case backlogs and improve case management through training of judges and use of appropriate computer technology. USAID will continue to work with the Guyanese judiciary to institute a court-mandated use of ADR. Principal contractor: RTI.

Strengthen the Legislative Function/Legal Framework (\$500,000 DA). USAID will work closely with the newly-elected National Assembly to provide assistance for increased transparency in its administrative and fiduciary functions. USAID plans to work with both the Executive and Legislative branches in preparing the legal reforms that need to be in place to facilitate local elections. Principal contractor: RTI.

**Performance and Results:** By strengthening GECOM's Information Technology Department, USAID has assisted the Government of Guyana in preparing for national elections in 2006. USAID also supported the training of staff at the Ethnic Relations Commission to better equip them with the skills to address issues of ethnic conflict that may surface during the election period. The mass media is re-engaging in issue-related, investigative reporting, which will increase public awareness about substantive political, economic and social issues.

By the end of the program expected results include a more informed and active citizenry that can present issues to decision makers; an efficient and equipped Guyana Elections Commission, capable of registering voters in a timely and accurate manner and conducting free and fair national and local elections; a more independent National Assembly that represents the needs of the Guyanese people with enhanced legislative drafting and analysis capabilities; and a better functioning judiciary that will have eliminated backlogged cases and will formally adopt Alternative Dispute Resolution (ADR) to accelerate civil case disposition.

## US Financing in Thousands of Dollars

**Guyana**

504-006 Democratic Governance Consolidated	<b>DA</b>
<b>Through September 30, 2004</b>	
Obligations	1,848
Expenditures	84
Unliquidated	1,764
<b>Fiscal Year 2005</b>	
Obligations	2,086
Expenditures	2,004
<b>Through September 30, 2005</b>	
Obligations	3,934
Expenditures	2,088
Unliquidated	1,846
<b>Prior Year Unobligated Funds</b>	
Obligations	0
<b>Planned Fiscal Year 2006 NOA</b>	
Obligations	1,980
<b>Total Planned Fiscal Year 2006</b>	
Obligations	1,980
<b>Proposed Fiscal Year 2007 NOA</b>	
Obligations	2,000
Future Obligations	3,775
Est. Total Cost	11,689

## Data Sheet

<b>USAID Mission:</b>	Guyana
<b>Program Title:</b>	Environment for Sustained Growth of Exports
<b>Pillar:</b>	Economic Growth, Agriculture and Trade
<b>Strategic Objective:</b>	504-007
<b>Status:</b>	Continuing
<b>Planned FY 2006 Obligation:</b>	\$1,980,000 DA
<b>Prior Year Unobligated:</b>	\$0
<b>Proposed FY 2007 Obligation:</b>	\$2,000,000 DA
<b>Year of Initial Obligation:</b>	2004
<b>Estimated Year of Final Obligation:</b>	2008

**Summary:** USAID's strategy is to strengthen the enabling environment for the sustained growth of value-added exports from Guyana. USAID and its partners work to strengthen the trade negotiation and trade policy framework to enable the country to participate effectively in, and reap greater benefits from, international trade. USAID also provides technical and other forms of support to targeted sectors in the areas of tourism, furniture manufacturing, seafood and agro-processing to enhance competitiveness, allowing firms to link with high value niche markets.

### Inputs, Outputs, Activities:

#### FY 2006 Program:

Improve Economic Policy and the Business Environment (\$300,000 DA). USAID is providing technical assistance and training to the Ministry of Foreign Trade and International Cooperation, the Guyana Revenue Authority (GRA) and other trade institutions to implement outstanding policy, legislative, regulatory and administrative reforms. This will enhance compliance with international trade obligations, particularly within the context of the World Trade Organization (WTO) and the Caribbean Community (CARICOM) Single Market and Economy (CSME). It will also improve institutional capacity of public trade institutions to affect their mandates, and strengthen the enabling business environment for exports. Principal contractor: Carana Corporation.

Improve Private Sector Competitiveness (\$ 880,000 DA). USAID is focusing on strengthening the private sector's capacity to participate in trade negotiations and to take the lead in formulating policies and decisions shaping the business environment. USAID is providing technical assistance for strategic planning and administrative capacity strengthening to the umbrella Private Sector Commission. USAID is also offering specialized business cluster development assistance to four working groups in tourism, forest products, agro-processing, and fisheries sectors. USAID is working with the cluster groups to develop better inter-firm collaboration, strengthen supply chains, honor contractual arrangements, and improve standards of compliance and consistency in product quality. USAID is also providing technical assistance to develop private sector-driven Trade Capacity Building (TCB) modules. Principal contractor: Carana Corporation.

Increase Trade and Investment (\$650,000 DA). In recognition of the critical need for investment to move Guyana's economy from its current flat growth path, USAID is supporting several initiatives that stimulate trade and enhance the attractiveness of the country as a destination for foreign direct investment (FDI). USAID is providing training in topics ranging from company presentations and trade show etiquette to assisting participating firms to maximize use of these shows. USAID, in collaboration with regional export groups and business associations, is organizing sales trips for firms in order to create market linkages and identify trade and investment opportunities. Additionally, USAID is conducting a Strategic Investment Opportunity Assessment that focuses on tourism, agro-processing, and wood products. A proactive investment attraction program is being launched in conjunction with the Guyanese trade and investment promotion agency, GO-Invest. USAID is training GO-Invest staff in various modules of the World Bank's Multilateral Investment Guarantee Agency Investment Promotion Toolkit. Principal contractor: Carana Corporation.

Strengthen The Financial Services Sector and Increase Access to Capital: (\$150,000 DA). USAID is collaborating with a private development/commercial bank to leverage approximately \$2 million in a total guarantee facility. Support allows for new banking services, tailored specifically for small and medium size enterprises in the agribusiness, light industry and tourism sectors which have faced difficulties accessing credit.

**FY 2007 Program:**

Improve Economic Policy and the Business Environment (\$500,000 DA). USAID plans to organize workshops and provide technical assistance to allow Guyana to more fully refine and modernize trade-related policies and legislation. Specifically, assistance will be provided to allow Guyana to fulfill obligations arising from the December 2006 WTO Ministerial and subsequent WTO negotiations. USAID will provide assistance to advance the CSME implementation agenda. Principal contractor: Carana Corporation.

Improve Private Sector Competitiveness (\$1,000,000 DA). USAID will provide technical assistance and training to ensure that private sector firms are fully compliant with international standards and certification requirements in order to enhance their competitiveness in international markets. USAID plans to further consolidate its cluster sector work in areas such as agro processing and packaging facilities, and in exploiting new niches such as bird watching in the tourism sector. USAID will also provide technical support to the private sector to participate in the activities of the proposed Competitiveness Council and in the implementation of the National Competitiveness Strategy. Principal contractor: Carana Corporation

Increase Trade and Investment (\$500,000 DA). USAID plans to continue to support initiatives that target non-traditional exports. In collaboration with GO-Invest and the New Guyana Marketing Corporation, USAID will establish international linkages to promote the development of nontraditional agro-products for sustainable export through contracting arrangements. USAID will also provide assistance to develop an awareness campaign based on existing bilateral agreements with Costa Rica, the Dominican Republic, and Colombia as a means of fostering greater implementation of these agreements by Guyanese businesses. Principal contractor: Carana Corporation

**Performance and Results:** USAID has strengthened the institutional capacity of the Guyana Food and Drug Department in their ability to test and certify that Guyanese agricultural products are aflatoxin free; thereby setting the stage for increased exports. Guyana was recertified to export shrimp to the United States, following the installation of turtle excluder devices on shrimp boats; USAID assistance included technical training for shrimp boat operators and government inspectors. Five firms are expected to increase peanut exports to the Caribbean, after USAID-supported training in processing and marketing provided at the University of Georgia. By the end of the program expected results include: key public and private sector officials will be trained in trade negotiation, including business and investment issues and the execution of such negotiations and decisions; strong international supply chain linkages will be established, resulting in regular exports of high value niche products; testing and certification laboratories will be self-sustaining and able to produce internationally-acceptable certification to exporters; non-traditional exports as a percentage of total exports will increase from 25.6% in 2004 to 30.1% in FY 2009; cluster groups in agro-processing, forest products, fisheries and tourism will exhibit significantly higher levels of efficiency and performance as a result of the implementation of cluster-level strategic action plans; and Guyanese officials and businesses will support the CSME and will have an increased awareness of its functions, processes, and potential benefits.



## US Financing in Thousands of Dollars

**Guyana**

504-007 Environment for Sustained Growth of Exports	<b>DA</b>
<b>Through September 30, 2004</b>	
Obligations	998
Expenditures	1
Unliquidated	997
<b>Fiscal Year 2005</b>	
Obligations	1,484
Expenditures	921
<b>Through September 30, 2005</b>	
Obligations	2,482
Expenditures	922
Unliquidated	1,560
<b>Prior Year Unobligated Funds</b>	
Obligations	0
<b>Planned Fiscal Year 2006 NOA</b>	
Obligations	1,980
<b>Total Planned Fiscal Year 2006</b>	
Obligations	1,980
<b>Proposed Fiscal Year 2007 NOA</b>	
Obligations	2,000
Future Obligations	6,015
Est. Total Cost	12,477